

REFER CUSTOMERS TO US AND EARN REWARDS

# REFERRAL PARTNER PROGRAM

*If you spot a new customer opportunity for LeaseWeb we'll reward you with a monthly recurring commission based on the value of their order. It's one of the most rewarding schemes in the industry.*

## LEASEWEB CHANNEL PROGRAMS

We can all achieve more together than we can alone. That's why we put tremendous effort and focus into supporting members of the LeaseWeb Partner Network. Partnering with us opens up a new and predictable revenue stream for your business and can help you strengthen your market position.

Aimed at IT consultants, application developers, web designers or anyone whose focus is outside the hosting business, the program delivers many benefits for your business:

- Earn up to 16% commission fees
- Submit referrals easily online
- Refer as many customers as you like
- Your referrals will enjoy world class infrastructure
- Position yourself as a trusted advisor to the referred company

# FINANCIAL BENEFITS

Each month for the lifetime of the contract you will receive a percentage of the overall contract value. Precise payment amounts depend on the contract length and the level of discount we give to the referred customer.

## Commission discounts

DISCOUNT	CONTRACT LIFETIME				
	1 YR	2 YR	3 YR	4 YR	5 YR
0%	8%	9%	10%	14%	16%
5%	7.4%	8.3%	9.2%	12.75%	14.5%
10%	6.8%	7.6%	8.4%	11.5%	13%
15%	6.2%	6.9%	7.6%	10.25%	11.5%
20%	5.6%	6.2%	6.8%	9%	10%
25%	5%	5.5%	6%	7.75%	8.5%
30%	4.4%	4.8%	5.2%	6.5%	7%
35%	4%	4.3%	4.7%	5.8%	6.2%
40%	3.6%	3.8%	4.1%	5.1%	5.4%
45%	3.2%	3.3%	3.5%	4.4%	4.6%
50%	2.8%	2.8%	2.9%	3.7%	3.8%
55%	2.4%	2.4%	2.4%	3%	3%
60%	2%	2%	2%	2%	2%
>60%	0%	0%	0%	0%	0%

For contracts under 12 months yearly discount percentages will apply.

## Example

On an order worth **€10,000 per month over a three year contract**:

If we agree a **5% discount** with the referred customer you will receive:

**(9.2% x €10,000) x 36 months = €33,120 total.**

If we can close the deal giving **0% discount** you will receive:

**(10% x €10,000) x 36 months = €36,000 total.**

## Why refer to LeaseWeb?

We are one of the world's leading hosting providers offering on-demand, world-class hosting solutions to support the needs of business customers in an expanding and highly competitive marketplace. Today we host some of the most cutting edge companies ranging from startups to global enterprises who demand exceptional levels of reliability, speed and scalability.

Our advanced data centers give customers access to bare metal servers, public or private clouds – or a *hybrid solution* mixing all three. The LeaseWeb platform is backed by a powerful network, delivering 5.0 Tbps bandwidth capacity and near-perpetual uptime. One of the largest in the world, it has points of presence covering the entire globe – to deliver the speed and reliability customers demand.

Best of all, total automation gives customers complete control. They can deploy, manage and configure every aspect of their setup through our easy-to-use customer portal and full-featured API.

## Apply now

Join the LeaseWeb Referral Program on our website

**([www.leaseweb.com/partner-programs/referral](http://www.leaseweb.com/partner-programs/referral)).**

Or, if you have any questions about it please email us at [partners@leaseweb.com](mailto:partners@leaseweb.com).

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